

# Croghan Colonial Bank Banking Centers

**Fremont Main**  
419.332.7301

**Maumee**  
419.794.9399

**Fremont Ballville**  
419.355.2361

**Milan**  
567.401.0260

**Fremont East**  
419.355.2342

**Monroeville**  
419.465.2596

**Fremont North**  
419.334.7188

**Norwalk**  
419.668.2507

**Fremont West**  
419.355.2352

**Oak Harbor**  
419.898.5741

**Oregon**  
419.691.6264

**Bellevue**  
419.483.2541

**Port Clinton Catawba**  
419.732.6150

**Clyde**  
419.547.9525

**Port Clinton Downtown**  
419.734.5600

**Curtice**  
419.836.7722

**Tiffin Downtown**  
419.447.8777

**Green Springs**  
419.639.2323

**Tiffin Westgate**  
419.447.2250



## QUARTERLY REPORT December 31, 2021



January 2022

4<sup>th</sup> quarter update to our Shareholders:

- Record net income in 2021, totaling \$15,232,000, an increase of 11% from 2020
- Quarterly dividend of \$0.55 per share. Year-to-date dividend \$2.16, up 8%
- Director John Caputo retires

Throughout 2021, our economy and personal health were extremely challenged by Covid 19. Despite these challenges, I am pleased to report that Croghan was able to achieve a record performance with net income of \$15,232,000. This level of income produced profitability measurements of a 1.40% ROA and a 10.89% ROE. Our balance sheet size did grow in 2021 and ended the year at \$1,112,402,000. Given our record performance and strong balance sheet position, we continued to repurchase company shares. We believe that repurchasing Croghan Bancshares, Inc. stock is a good use of our capital and helps increase liquidity for our shares. In 2021, the company purchased 39,981 shares at an average price of \$60.78, and at year end, our book value increased 5% from 2020 to \$63.72 per share.

We are very pleased with the results of 2021 and there were many factors that had an impact on our results. Most of the negative effects to the economy from the negative health related issues were countered by the Federal Reserve and legislative policies. Of the policies that occurred, the SBA Paycheck Protection Program (PPP) had the largest positive impact. The positive impact from PPP has mostly been recognized and will have little benefit going forward. The Federal Reserve's policy of keeping interest rates very low and increasing liquidity in the system has been good for borrowers. However, for Croghan, having these very low rates negatively affected our net interest margin in 2021 and going into 2022. Should market rates begin to rise, we are well positioned to benefit from any increases.

Dividends for the fourth quarter will pay \$.55 per share, resulting in year to date of \$2.16, an 8% increase year over year. The fourth quarter dividend will be paid on January 31, 2022, to shareholders of record on January 14, 2022. Our stock price closed at \$64.00 at year end, which is an increase of 23% from year end 2020.

I would like to announce the retirement of John Caputo from the Board of Directors. John has been a director with Croghan for eight years and had previously been a National Bank of Oak Harbor (NBOH) Director since 1995. John has been incredibly valuable to our company, especially as he helped make the merger with NBOH in 2013 a success for all shareholders. We want to thank John for his lasting impact on Croghan. His influence and guidance will always be appreciated.

We are currently making plans for our annual meeting in May. Over the next couple of months, we will be sending out our Annual Report materials to include voting instructions. I am thankful for the success we had in 2021 but I do hope for a return to a "more normal" 2022 for all our shareholders, employees, and clients.

Thank you for your investment and trust in our company.

Kendall Rieman  
President & CEO



<https://www.facebook.com/CroghanColonial/>



<https://www.linkedin.com/company/croghan-colonial-bank/>



Financial Information (unaudited)	Year to Date		Three Months Ended	
	12/31/21	12/31/20	12/31/21	12/31/20
<b>CONDENSED STATEMENT OF OPERATIONS</b>				
Interest income	\$ 39,818,000	\$ 38,583,000	\$ 9,672,000	\$ 10,056,000
Interest expense	1,784,000	2,692,000	399,000	553,000
Net interest income	38,034,000	35,891,000	9,273,000	9,503,000
Provision for loan losses	825,000	2,475,000	175,000	750,000
Net interest income after provision for loan losses	37,209,000	33,416,000	9,098,000	8,753,000
Other non-interest income	8,309,000	8,290,000	2,043,000	2,328,000
Non-interest expenses	26,988,000	25,122,000	6,965,000	6,434,000
Income before federal income taxes	18,530,000	16,584,000	4,176,000	4,647,000
Federal income taxes	3,298,000	2,865,000	739,000	846,000
Net income	\$ 15,232,000	\$ 13,719,000	\$ 3,437,000	\$ 3,801,000
<b>PERIOD END BALANCES</b>				
	As of			
	12/31/21	12/31/20		
Cash and cash equivalents	\$ 45,801,000	\$ 32,461,000		
Securities	\$ 364,604,000	\$ 234,371,000		
Loans	\$ 642,889,000	\$ 710,526,000		
Less allowance for loan loss	\$ 8,769,000	\$ 8,256,000		
Other assets	\$ 67,877,000	\$ 59,350,000		
Total assets	\$1,112,402,000	\$1,028,452,000		
Deposits	\$ 908,687,000	\$ 814,898,000		
Other liabilities	\$ 63,659,000	\$ 77,705,000		
Stockholders' equity	\$ 140,056,000	\$ 135,849,000		
Total liabilities and capital	\$1,112,402,000	\$1,028,452,000		
Common shares outstanding	2,198,013	2,230,609		



PER SHARE DATA (BASIC)		
	Year to Date	
	12/31/21	12/31/20
Net income	\$ 6.87	\$ 6.12
Cash dividends declared	\$ 2.16	\$ 2.00
Book value	\$ 63.72	\$ 60.90
Tangible book value	\$ 53.41	\$ 50.64
Closing price	\$ 64.00	\$ 52.00

FINANCIAL RATIOS		
	Year to Date	
	12/31/21	12/31/20
Return on average assets	1.40%	1.41%
Return on average equity	10.89%	10.45%
Net interest margin	3.77%	3.99%
Loans to deposits	70.75%	87.19%
Average common shares outstanding	2,218,188	2,242,404

## Shareholder Information

**Stock Listing:**  
 Ticker symbol: CHBH  
 Find us on the OTCQB Market

**Investor Relations:**  
 Amy LeJeune [alejeune@croghan.com](mailto:alejeune@croghan.com)  
 419.355.2231 or toll free 1.888.276.4426

**Our Website:**  
[www.croghan.com](http://www.croghan.com)

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### Board Of Directors

**Jim Bowlus,**  
Lead Director

**Mike Allen**

**Jim Dunn**

**Jim Faist**

**John Hoty**

**Claire Johansen**

**Dan Lease**

**Tom McLaughlin**

**Al Mehlow**

**Kendall Rieman**

**Rick Robertson**

**Gary Zimmerman**

**Sarah Zimmerman**

### Management Team

**Kendall Rieman,**  
President/CEO

**Brad Elfring,**  
SVP/CFO

**Carla Waggoner,**  
SVP/Technology &  
Operations Officer

**Chip VanDette,**  
SVP/CLO

**Chris Kelly,**  
SVP/CCO

**Tracy Baughman,**  
SVP/CIO/Wealth Dept.  
Mgr.

**Jodi Albright,**  
VP/Regional Mgr.

**Theresa Elfring,**  
VP/Regional Mgr.

**Shannon George,**  
VP/Sr. Commercial  
Lender

**Wayne Nault,**  
VP/Sr. Product Mgr.

**Missy Walker,**  
VP/Retail Operations  
Mgr.

**Laura Whipple,**  
VP/HR Mgr.

## Croghan Colonial Bank

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 Fremont, OH 43420  
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